**Your name here**

***Fill in your contact and social media details below. If you do not have Twitter, delete this. Remember to hyperlink to your social media accounts.***

Address:

Phone:

[LinkedIn](https://www.linkedin.com/company/morgan-mckinley/) | Twitter:

**PERSONAL PROFILE**

***Describe yourself briefly. Align this with what is required in the job you are applying for, such as process improvement, change management or people management skills. When finished, delete this blue paragraph!***

A highly motivated and experienced supply chain manager with a proven track record of successfully leading and implementing process improvements and change across all areas of the supply chain, in matrix-structured teams in global FMCG multinational companies.

**CORE COMPETENCIES**

***List your strongest competencies and always bear in mind the competencies listed on the job spec to increase relevance and your rating in keyword searches. Do not include competencies you do not have or are not very strong in.***

S&OP Planning Demand Planning Production Planning Inventory Planning

Procurement Outsourcing Customer Service People Management

ERP Systems 3PL Management Inventory Control Warehouse Management

Process Improvement Change Management Data Analysis NPD Project Management

**EDUCATION**

***List the most recent at the top, then all relevant qualifications in reverse chronological order.***

MMYY – MMYY Diploma in Logistics & Supply Chain Management, Chartered Institute of Logistics & Transport

MMYY – MMYY IIPMM Diploma, Irish Institute of Purchasing & Materials Management

MMYY – MMYY Diploma in Project Management, Dublin Business School

MMYY – MMYY BBS (Hons) in Procurement & Supply Management, University College Cork

**WORK EXPERIENCE**

**MMYY – MMYY** [**Company Name**](file:///C:\Users\Louise%20James\Downloads\link-to-the-company-here.com)**, Address 1, Address 2, Address 3**

***One sentence describing the company. Include the industry and the products they manufacture here. Remember to update the link to the company.***

**Supply Chain & Procurement Manager**

***The key is to briefly and accurately describe the scope of your role, the key responsibilities, and what your achievements were in each role you were in. Your achievements are what will set you apart from the competition.***

**Responsibilities**

* Reporting to the supply chain director and managing a team of ten buyers and senior category managers
* Managing a range of preferred suppliers, developing positive supplier relationships aligned to business
* Developing sourcing strategies and innovation in delivering large complex international projects
* Lead role in component and material procurement to include supplier selection, price benchmarking and price negotiation for production and associated deployment works
* Lead role in supplier relationship management including contract negotiation, monitoring supplier performance, volume leverage and total cost management objectives and ensure adherence to contractual commitments
* Compliance with internal policies, procedures and external governance including EU directives and regulatory requirements
* Providing strategic and analytical support to underpin the role of delivering a commercial, cost effective contract procuring process for the business
* Development of KPIs to track improvements of budget vs. actual spend

**Achievements**

* Reduced spend on indirect commodities by 25%
* Reorganised the purchasing team by category management, resulting in savings in year one of €2.5M
* Reduced our number of preferred vendors from 280 to 50
* Led a cross-functional project management team for the rollout of a new SAP system
* Identified cost reductions of €2.1M in year two

**MMYY – MMYY** [**Company Name**](file:///C:\Users\Louise%20James\Downloads\link-to-the-company-here.com)**, Address 1, Address 2, Address 3**

***One sentence describing the company. Include the industry and the products they manufacture here. Remember to update the link to the company.***

**Logistics & Distribution Manager**

**Responsibilities**

* Reporting to the supply chain director, I lead the customer service, supply chain, planning activities, purchasing activities and strategic sourcing initiatives in line with company objectives
* Achieve company targets in key service areas such as back orders; fill rates, distribution, inventory reduction, inventory turns, schedule adherence, cycle time reduction, etc.
* Set up and management of third party contract logistics companies managing budgets and ensuring that all 3PLs are operating within cost and to agreed SLAs
* Manage the performance of vendors and suppliers, ensuring all KPIs are set up and on plan as per agreed criteria
* Continually appraise and re-optimise distribution channels in respect of service requirements and cost effectiveness of assets, hired services, and third parties
* Pro-actively seek methods to improve operational efficiencies and performance in line with monitoring and reporting on KPIs
* Implement, monitor, and ensure full compliance regarding market returns processes

**Achievements**

* Reduced annual spend on 3PL providers by 15%
* Improved stock accuracy from 74% to 98%
* Rolled out a lean project which reorganised the warehousing and distribution operation of the business, which resulted in savings on obsolete stock of €230,000
* Increased inventory turns from 5 to 9

**MMYY – MMYY** [**Company Name**](file:///C:\Users\Louise%20James\Downloads\link-to-the-company-here.com)**, Address 1, Address 2, Address 3**

***One sentence describing the company. Include the industry and the products they manufacture here. Remember to update the link to the company.***

**Planning Manager**

* Management of supply of all SKUs within a given portfolio through consultation with the Customer Development, Marketing, Category and Demand Planning teams
* Led monthly S&OP planning meetings with senior management team
* Actively worked with sourcing units, distribution centres and production managers centre in the area of forecast management, including the monthly loading of sales forecast data onto the ERP system and analysis of forecast performance
* Monitored production schedule daily, resolved issues and provided feedback to all departments, and European Distribution Centre which optimised order fulfilment
* Established and ensured adherence to finished goods safety stock levels and min max levels based on sales orders and forecast
* Managed (NPIs) New Product Introductions – ensured forecasts are loaded so as planned introduction dates are met
* Continuous improvement of the processes within the supply chain through identifying and implementing improvement opportunities

**Achievements**

* Introduced a new S&OP (Sales and Operations Planning) methodology which was subsequently rolled out to other parts of the business in Asia and the USA
* Managed the roll out of 15 new products in one year working closely with CMO providers
* Rolled out SAP as our new ERP system, both in Ireland in an other plants in Asia, EMEA and the USA

**SKILLS**

Computer Packages: Microsoft Office: MS Word, Advanced Excel, PowerPoint, Access, Outlook, Visio, Project

ERP Systems: Advanced SAP and Oracle user. Intermediate JDE (JD Edwards)

Languages: Fluent French, intermediate German and beginner Spanish

**INTERESTS**

***Keep it real! These may just be a conversation piece for your interview but can also give clues to a prospective employer as to whether or not you will be the right fit for their team.***

* Running marathons
* Reading autobiographies
* Squash

**REFERENCES**

Available on request.